



North Texas SBDC of the Year

The North Texas SBDC Network announces the 2012 SBDC of the Year Recipient

Each year the North Texas SBDC Network Office selects the SBDC of the Year for SBA Small Business Week. SBDC of the Year is chosen using criteria which bolsters economic development.

The Best Southwest SBDC has been chosen as SBDC of the Year! They exceeded SBA goals, provided quality counseling services to clients and facilitated economic development in their market area. The SBDC facilitated development and deployment of innovative programs that enhanced small business awareness. The Best Southwest SBDC continues to be a community advocate for the Small Business Administration and the SBDC.

The 2012 SBDC of the Year
is awarded to
the

**BEST SOUTHWEST
SMALL BUSINESS DEVELOPMENT CENTER**

EXCEEDED SBA PROGRAM GOALS

- Business start goals 103%
- Long term client goal 102%
- Capital Infusion goal 133%

PROMOTED/DEMONSTRATED ECONOMIC DEVELOPMENT IN MARKET AREA AND ADVOCATE FOR SBA AND SBDC WITHIN THE COMMUNITY

- Expanded level of services in the cities of Duncanville, Lancaster, De Soto, Cedar Hill, Hutchins, Wilmer, Seagoville and Glenn Heights
- Assisted small businesses create and retain over 130 jobs
- Helped increase client sales up to 37% from FY 2011 to FY 2012 helping clients achieve \$1,546,826 in sales increases
- Assisted entrepreneurs and business owners in obtaining over \$4,569,500 in various types of financing

CREATION AND DEVELOPMENT OF INNOVATIVE PROGRAMS AND EVENTS TO ENHANCE SMALL BUSINESS AWARENESS

- Involvement with the Texas Veterans Summit representing attendees across the region
- Partnered with Veterans Coalition to host Financial Seminar for state-wide attendees
- Participated in host-college's Entrepreneurial Academy focusing on teaching entrepreneurial skill sets to low income, first generation college students who are interested in opening their own business.

